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GROUP I	Yearly Teaching Plan 2022-23
Name Of Faculty	Pro. Prem sahu Assistant professor commerce
UNIT	Syllabus
	B.com I(Group-I, Group-II, Group-III)
UNIT- I	Introducing Business Communication: Definitions, concept and Significance of communication, Basic forms of communicating; Communication models and process; principles of effective communication;
	Theories of communication;
	Self-Development and Communication; Development of positive personal attitude analysis.
UNIT- II	Corporate Communication: Formal and Informal communication networks; Grapevine; Miscommunication (Barriers); improving communication. Practices in business communication;
	Group discussions; Seminars; Effective Listening: Principles of effective listening; Factor affective listening exercises; Oral, Written, and video session, Audience analysis and feedback.
UNIT-III	Writing skill: Business letters — Definition, concepts, structure, advantages disadvantage, need and kinds of business letter, Essentials of effective business letter. Good news and bad new letters; Office memorandum. Writing Resume and Letter of Job Application.
VI -TINU	Report Writing: Introduction to a proposal, Short report and formal report, report preparation. Oral Presentation: Principles of oral presentation, factor affecting presentation, sales presentation, training presentation, conducting surveys, speeches to motivate, presentation skill.
UNIT- V	Non-Verbal Aspects of Communicating. Body Language: Kinesics, Proxemics, Para Language. Interviewing skills: Appearing in interviews; conducting interviews; mock interview. Modern Forms of Communicating: Fax; E-Mail; video conferencing; etc. International Communication

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UNIT- V	UNIT-IV	UNIT-III	UNIT- II	UNIT-1	UNIT	Name Of Faculty	GROUP I
Non-Verbal Aspects of Communicating. Body Language: Kinesics, Proxemics, Para Language. Interviewing skills: Appearing in interviews; conducting interviews; mock interview. Modern Forms of Communicating: Fax; E-Mail; video conferencing; etc. International Communication for global business.	Report Writing: Introduction to a proposal, Short report and formal report, report preparation.  Oral Presentation: Principles of oral presentation, factor affecting presentation, sales presentation, training presentation, conducting surveys, speeches to motivate, presentation skill.	Writing skill: Business letters — Definition, concepts, structure, advantages disadvantage, need and kinds of business letter, Essentials of effective business letter. Good news and bad new letters; Office memorandum. Writing Resume and Letter of Job Application.	Corporate Communication: Formal and Informal communication networks; Grapevine; Miscommunication (Barriers); improving communication. Practices in business communication; Group discussions; Seminars; Effective Listening: Principles of effective listening; Factor affective listening exercises; Oral, Written, and video session, Audience analysis and feedback.	Introducing Business Communication: Definitions, concept and Significance of communication, Basic forms of communicating; Communication models and process; principles of effective communication; Theories of communication; Self-Development and Communication; Development of positive personal attitudes, SWOT analysis.	Syllabus B.com I ( Group-I, Group-II, Group-III )	Pro. Prem sahu Assistant professor commerce	Yearly Teaching Plan 2022-23
12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	Required Duration	Class – B.Com I Subject- business communication	PAPER II

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Annuties: Types of annuities; Present value and amount of an annuity including the second sec	UNIT-I  Simultaneous Equations— Meaning, Characteristics, Methods of Solving Equations in Two Variables— Graphical, Substitution, Elimination and Cross Multiplication.  Linear Programming —Formulation of LLP: Graphical method of solution; Problems relating to two variables including the case of mixed constraints.  UNIT-II  Matrices and Determinants: Definition of a matrix; Type of a matrices; Algebra of matrices;  Properties of determinants; Calculation of values of determinants upto third order; Logarithm's & Antilogarithm's.	ONIT Syllabus  B.com I ( Group-I, Group-II, Group-III )	aculty	GROUP II Yearly Teaching Plan 2022-23
12 hours	12 hours (40 min*18 period)  12 hours (40 min*18 period)	Required Duration	Class – B.Com I Subject- business mathematics	PAPERI

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GROUP II	Yearly Teaching Plan 2022-23	PAPER II
Name Of Faculty	Pro. Gousewak prasad Dewangan  Assistant professor commerce	Class – B.Com I Subject- B.R.F.
 UNIT-	Syllabus	Required Duration
I-TINU	Law of Contract (1872)—I: Nature of contract; Classification; Offer and acceptance; Capacity of parties to contract, free consent, Considerations, Legality of object; Agreement declared void.	12 hours (40 min*18 period)
UIT-II	Law of Contract (1872) - II : Performance of contract, Discharge of contract; Remedies for breach of contract.  Special contracts; Indemnity ; Guarantee; Bailment and pledge; Agency.	12 hours (40 min*18 period)
UNIT-III	Sale of Goods Act (1930) ;Formation of contracts of sale ;Goods and their classification, price, Conditions and warranties; Transfer of property in goods; Performance of the contract of sales; Unpaid seller and his rights; sale by auction; Hire purchase agreement.	12 hours (40 min*18 period)
VI-TINU	Negotiable Instrument Act (1881): Definition of negotiable instrument; Feature; Promissory note; Bill of exchange & cheque; Holder and holder in the due course; Crossing of a cheque, types of crossing; Negotiation; Dishonor and discharge of negotiable instrument.	12 hours (40 min*18 period)
UNIT- V	The Consumer Protection Act 1986: Main Provision, Definition of consumer, Consumer Disputes, Grievance redressal machinery; Indian Partnership Act 1932.  Limited Liabilities Partnership Act 2008.  Introduction of Intellectual Property Right Act — Copyright, Patent & Trademark.	12 hours (40 min*18 period)

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Department of Commercial College (Am)	V -TINU	VI-TINU	UNIT-III	UNIT-II	UNIT-I		UNIT-	Name Of Faculty
Co-ordinato:	Theories of distribution, Marginal Productivity theory of distribution, Concept and theories of Wages, Rent, Interest & Profit. Transpotation Problems.	Market Structure — Concept , Characteristics, Classification. Determination of Price under condition of Perfect Competition, Imperfect Competition and Monopoly, Monopolistic Competition, Oligopoly and Duopoly.	Production: Factors of Production ,their characteristics and importance.  Production Functions: Law of Variable Proportions, Return to scale and Equal Product Curve Analysis.  Internal and external economies and diseconomies.	Law of demand: Meaning and Definitions, Effecting Factors, Types; Exception of Law of demand. Elasticity of Demand: Concept, Definitions, Importance, Types and Measurement of Elasticity of Demand, Factors affecting the Elasticity of Demand.	Introduction: Definition, Nature and Scope of Economics, Difference Between Micro and Macro Economics, Method of Economic Study: Inductive and Deductive Methods.  Basic problem of Economy, Working of Price Mechanism. Utility Analysis: Measurements of Utility, Law of Diminishing Marginal Utility, Law of Equi- Marginal Utility.	Syllabus		
	12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	12 hours (40 min*18 period)	Required Duration	Class – B.Com I Subject- business	PAPER II
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